HF6146
N27TC

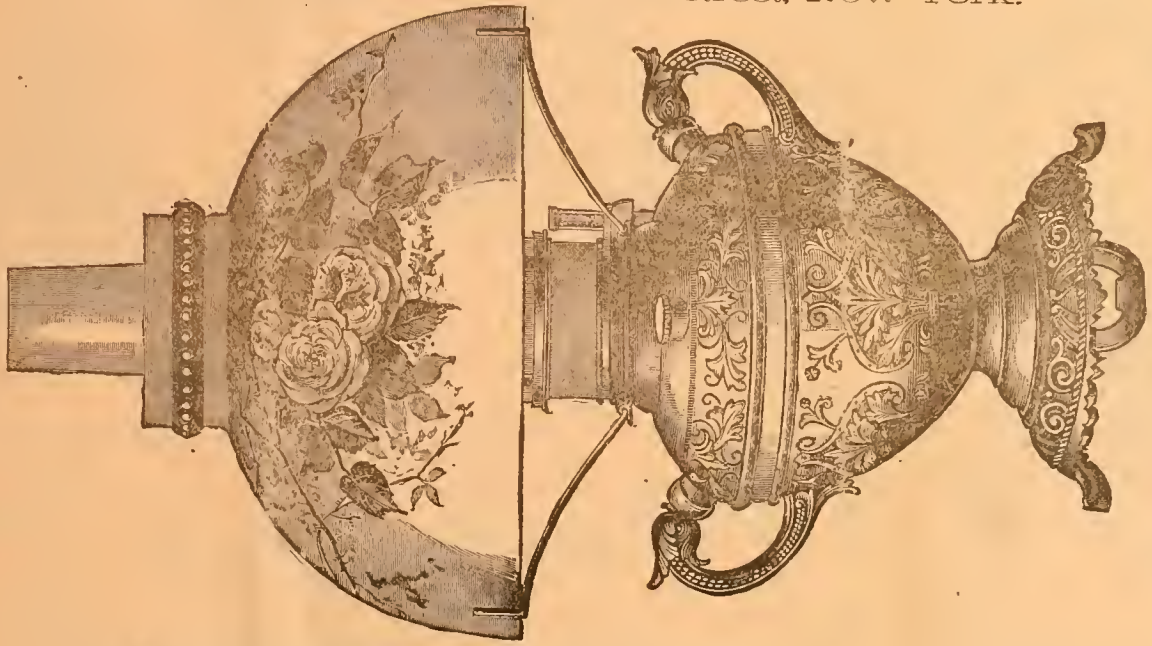
CATALOGUE OF ELEGANT PRESENTS

DISTRIBUTED FREE TO AGENTS OF

NATIONAL REMEDY COMPANY.

130, 132 and 134 Charlton Street, New York.

The "Rochester" LAMP.



PREMIUM GIVEN AGENTS

When $70.00 Cash has been Remitted for Medicines

Solid Antique Brass or Oxidyzed Silver Lamp—Handsomely Decorated Shade. (See pages 24 and 26).

PRINTING DEPARTMENT NATIONAL REMEDY COMPANY, N. Y.

CONFIDENTIAL TERMS TO AGENTS!!!

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Clocks	Monitor Alarm	Given when *first* box is settled for	3
	Marbleized Mantel Clock	" " Cash remittances amount to $40	17
	Venetian Clock, with Bronze Ornament	" " " " " " $70	9
Crockery	Dinner and Tea Set; Imported China	" " " " " " $150	25
Cutlery	Combination, General Utility Pocket Knife	" " *first* box is settled for	21
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Furniture	Bed Room Suite; Six pieces	" " " " " " $300	27
	Parlor Suite; Seven pieces	" " " " " " $750	29
Lamps	Rochester Lamp; Plain Bowl and Shade	" " " " " " $25	19
	Rochester Parlor Lamp; Handsomely decorated	" " " " " " $70 (Title Page)	1
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Musical Instruments	Banjo. "Peerless"	Given when Cash remittances amount to $40	5
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Premium List	Full Description and Particulars	20 22 24 26	28
Remedies(our)	" " " "	12 13 14 15	16
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Silver Ware	Tea-spoons; Different Patterns	" " *first* box is settled for	7
	Butter Knife and Sugar Shell	" " " " " " " "	7
	Castor; five cut glass bottles	" " cash remittances amount to $25	3
	Butter Dish; with knife rest	" " " " " " $25	11
	Sugar Stand with Rack and doz. Spoons	" " " " " " $40	3
	Water Pitcher; beautifully engraved	" " " " " " $70	19
	Table Service; consisting of four pieces	" " " " " " $90	17
Testimonials	A few only, picked at random from thousands received by us		18
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	Ladies' Hunting Case Gold	" " " " " " $90	19
	Gentleman's Hunting Case Gold	" " " " " " $125	11

A Careful perusal of the Contents of this book will satisfy you that it will be for your advantage to ACCEPT THIS MOST VALUABLE AGENCY.

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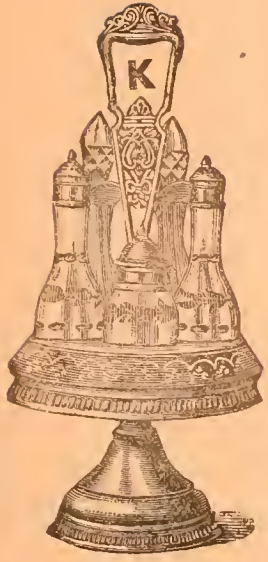
http://www.archive.org/details/catalogueofelega00nati



The figures in parenthesis top of pages denote amount of cash remittances for medicines necessary to entitle Agent to premium.

QUICK SALES. LARGE PROFITS. ELEGANT PREMIUMS.

VALUABLE MEDICINE AGENCY

OFFERED BY THE

NATIONAL REMEDY COMPANY, (INCORPORATED,)

MANUFACTURING CHEMISTS,

130, 132 AND 134 CHARLTON STREET, NEW YORK.

— OFFICERS: —

L. G. RISLEY - - - - - - - President. G. H. RISLEY, - - - - Vice-President and Treasurer.
M. HASTINGS - - - Secretary and General Superintendant. C. L. FARRELL - - - - - Cashier.

— BANKERS: —

EAST RIVER NATIONAL BANK, New York, N. Y. LAKE SHORE NATIONAL BANK, Dunkirk, N. Y.

— REFERENCES. —

F. W. POTTER & CO., Manufacturing Chemists, 325 Washington Street, N. Y.; ELI BALDWIN & SONS, Paper Boxes, 138 Fulton Street, N. Y.; PARKE, DAVIS & CO., Drugs, 60 Maiden Lane, N. Y.; JAS. B. HORNER, Drugs, 44 Cedar Street, N. Y.; FRITZSCHE BROS., Drugs, 34 Barclay Street, N. Y.; JNO. ROBINSON & CO., Corks, 45 Murray Street, N. Y.; G. H. BURNHAM & CO., Steam Printers, 188 W. Houston Street, N. Y.; F. M. PIERCE & CO., Bottles, Clayton, N. J.; VANDERBEEK & SONS, Packing Boxes, Jersey City, N. J.; DUN & BRADSTREET, Mercantile Agencies.

MEDICINES SENT ON COMMISSION.

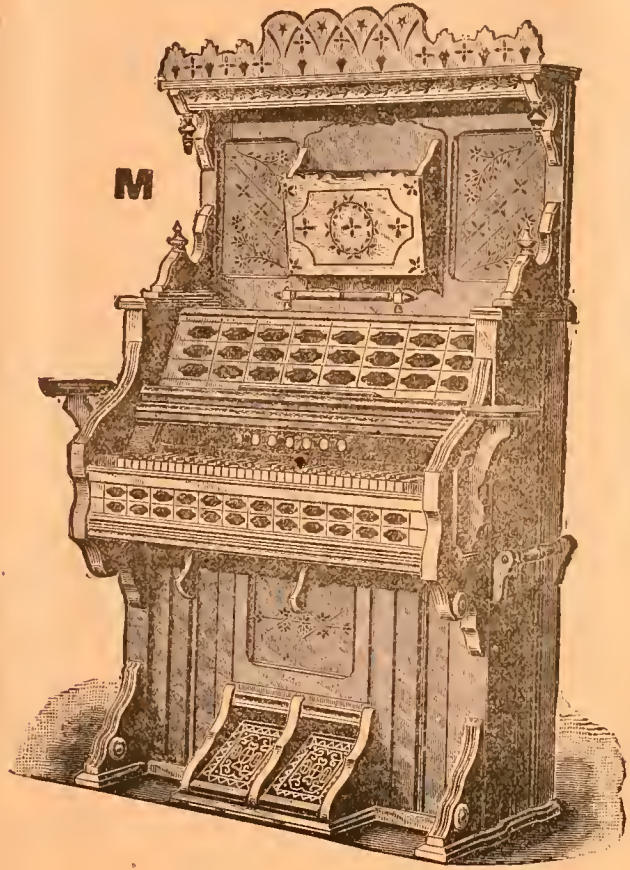
NO CAPITAL REQUIRED. NO MONEY ASKED UNTIL GOODS ARE SOLD.

(*Continued on page 6*).

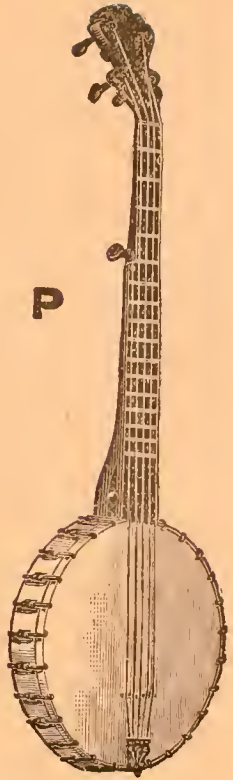
ILLUSTRATIONS OF PREMIUMS L ($40), M ($500), and P ($40).

L

M



P



CONFIDENTIAL TERMS TO AGENTS

READ THIS. DEAR SIR OR MADAM:—We desire a person, male or female, having good business facilities and in good standing at your Post Office, to act as our **agent**, and offer you the position upon the following terms, viz.—Upon receipt from you within a reasonable time of attached "Application Form," (see back cover), properly filled out, we will forward you by express **on commission,** to be paid for as **disposed of,** the following invoice of medicines:

12	bottles	Japanese Oil	at 30c	$3.60	You sell at 50c. each	12	bottles	$6.00	Your profit, $2.40
6	"	Dr. Swan's L. & K. Cure	" 30c	1.80	" " 50c. each	6	"	3.00	" " 1.20
8	"	Cascara Pills	" 15c	1.20	" " 25c. each	8	"	2.00	" " 0.80
4	"	National Specific	" 15c	0.60	" " 25c. "	4	"	1.00	" " 0.40
		Total amount billed Agent		$7.20	Total amount Agent sells for			$12.00	Agent's Total Profit $4.80

As the foregoing figures show, this bill of goods costing you $7.20 will retail at $12.00 leaving you a clear profit of $4.80, and when box is paid for, you are entitled to any one of the premiums offered for selling the first box. You will find a blank on the last page of this catalogue, on which to apply for the Agency. Detach same and when properly filled out send it to us. **You should apply at once** and secure your outfit, even if present duties will not permit you to actively engage in the work. It is well to be prepared for business whenever opportunities occur to make sales.

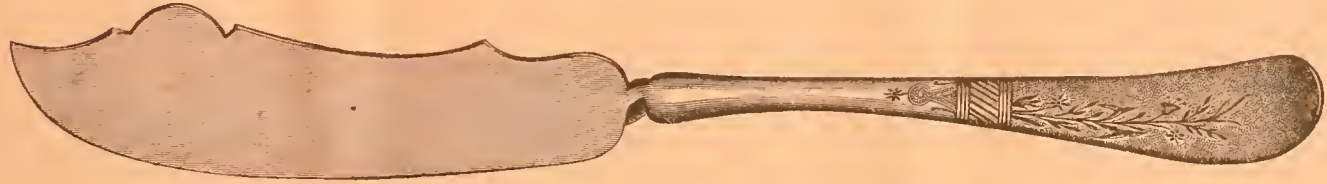
All we ask of agents who **accept this offer is,** that they will act in good faith and try diligently, so far as their time and convenience will permit, to dispose of the medicines and make regular reports every two months, or when requested to do so, stating the exact quantity of each medicine on hand, at such times, (if any) and that they will accompany such report with remittance for medicines disposed of. **We also require of Agents to whom we furnish medicines on commission,** 1st., that one or more reputable persons sign their application, vouching for their integrity and trustworthiness; this is required solely to protect us against dishonest persons who might otherwise apply for agency. 2nd., that they pay the express charges on receipt of package, **which small amount,** as before stated, together with postage and cost of remitting money, can be **deducted** from Agent's first remittance to us. We stand, in the end, all expressage and postage, as well as the expense of remitting money—except that **we do not allow expressage on shipments amounting to under** $5.00. The express charges vary from 30c. to $2.00 rarely more than the latter sum, according to how great a distance the agent lives from New York. In some remote parts of the country, especially west of the Rocky Mountains the expressage on such a box of medicines as we have described, will exceed $2.00 by perhaps 50 cents to 75 cents. In such cases we can only afford to stand $2.00 and shall expect the agent to stand whatever amount it exceeds $2.00, (which, as we have stated will not be over 50c. to 75c) out of his own share of the proceeds. Larger boxes in same proportion. When the agent creates business enough to warrant us shipping large enough boxes to send by ordinary freight and not by express we stand the entire freight on all such shipments to all points regardless of distance. The States where the excess of expressage we have referred to is most likely to occur are Arizona; California; Idaho; Montana; Nevada; New Mexico; North Dakota; Oregon; Utah; Washington; Wyoming. We stand all freight or expressage on **Cash** orders amounting to **$15.00 or more.** The foregoing requirements are certainly very simple, and easy of performance.

When the first consignment is disposed of, or nearly so, we can quickly send a new supply by express, on **same** conditions and when circumstances warrant our so doing we will increase the quantity if desired.

(Continued on page 8)

RUBY DESIGN.

Half a dozen Teaspoons, First Box Premium, or



SPRAY DESIGN

Both of these.

BERLIN DESIGN.

Above illustrations show the three different styles of engraving on the handles of our Tea Spoons, Table Spoons, Forks, Sugar Shells and Butter Knives. In ordering please mention the design you prefer by name printed opposite each of the above.

ADVERTISING MATTER.

We furnish the most Attractive and "TELLING" Advertising Matter issued by any House in the Business.

With each box of medicine, we send advertising matter sufficient to thoroughly advertise the medicines when distributed in the houses and stores of the neighborhood, or handed out to friends. It consists of pamphlets, circulars, and colored show cards, containing our advertisements, and for which no charge is made. If more can be used to advantage at any time same will be forwarded the Agent by mail when requested. **The goods** however **advertise themselves**; and a few sales will speedily lead to an **active demand** for the Remedies wherever they are used, so popular do they become by their remarkable cures.

Samples of our advertising matter (including our Japanese Oil Hand Book), will be sent to any address if desired. **In addition to a full description of all the remedies, as well as the diseases to which they are adapted, the advertising matter contains hundreds of unsolicited testimonials, speaking in highest terms of them.**

THIS WILL BE A VALUABLE AGENCY to any live person, accepting same and should not be ignored by you. You should apply for the Agency **without delay,** and before some one else at your post office has been offered and accepts the Agency.

No active enterprising person, willing to go ahead with push and determination in any undertaking has ever accepted an Agency for us, but has done well, and made money very rapidly. This is because our Medicines are of the highest class and do all, or more than we claim for them, and because we do not leave our Agents to grope in darkness, **and fight the battle alone,** but we help them and instruct them how to win success.

SPECIAL NOTICE.

Do not confuse this with other Agencies that may be offered; no matter what inducements others may appear to offer, ours is positively the most profitable and satisfactory Agency to be met with anywhere. We have many imitators who have sought to impose upon our Agents and the public by copying not only our methods of doing business, but also our advertising matter, and even our remedies but in spite of such competition **we have always maintained the lead over all.** This is because no other house has such liberal ideas of dealing with Agents as we have, nor have they the **originality, business ability** or **capital** with which to execute them, therefore, their attempts to copy us are unsuccessful. Your interests cannot possibly be harmed in any particular by entertaining this offer and are sure to be benefited if you accept.

Should you not feel justified or prepared to accept this Agency, kindly hand this Catalogue to some worthy neighbor who might be benefited thereby.

CASH TERMS.

To such as **prefer to pay cash** for our Remedies, we offer the following liberal inducements; viz.: where cash accompanies the order, our prices to agents on "Japanese Oil" and "Dr. Swan's Liver and Kidney Cure," are $3.00 per

(Continued on page 10).

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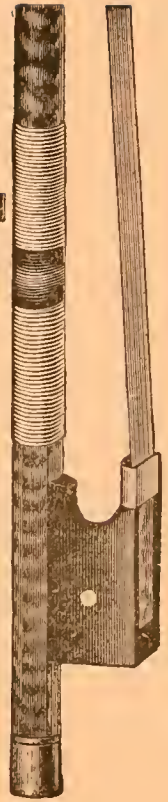


dozen bottles and $30.00 per gross; on "Dr. Swan's Cascara Pills," "Ascariden" and "Specific" $1.50 per dozen bottles and $15.00 per gross. Medicines will be sent C. O. D. at above prices, but at least twenty-five per cent (one-fourth) of the amount should accompany the order (as evidence of good faith), which will be credited and balance collected on delivery, or the amount can be deposited with your **express Agent, or Banker** and his receipt sent us. $3.00 worth of any of the Medicines assorted will be sent at the dozen price, or $30.00 worth at the gross price.

On all shipments, amounting to over five dollars ($5.00) the Agent can charge expressage, postage and cost of remitting to us, same as on commission shipments to be deducted in remitting for each succeeding order.

In addition to the large profits which this cash system affords our agents, we also give the **handsome premiums** illustrated in this catalogue according to terms which are fully explained in the following pages.

To such as feel they have not the ready cash to spare, to start a cash account, we suggest a plan, which has been profitably followed by many of our most successful Agents, namely: they sold on commission for a while and kept their own commission, or share of the proceeds of sales, intact, until they had enough to buy a box for cash; the proceeds of this box would buy a still larger box, and soon they found they could buy by the gross for cash. The Agent will see that it is only on the first few boxes, that the saving of the **Agent's share** will be necessary, and the increased profits thus insured will add very largely to the Agent's income.

Another point is, that **Cash Agents** have the same opportunity as **Commission Agents,** to earn any of the **Valuable Premiums,** which we offer for selling our medicines, and therefore not only make the large additional profit allowed to agents who purchase for cash, but are certain, by reason of their cash remittances to receive one or more **elegent presents,** and this too, much sooner than the **commission agent.** (See after *premium offer* page 28.)

SPECIAL OFFER!

IN ORDER TO HELP OUR AGENTS TO MAKE A START IN AVAILING THEMSELVES OF CASH PURCHASES, WE WILL SELL EACH AGENT ONE HALF-GROSS OF THE REMEDIES AT SAME RATE AS BY THE GROSS, VIZ., $15 FOR 1-2 GROSS OF "JAPANESE OIL" OR "LIVER AND KIDNEY CURE"; $7.50 for 1-2 GROSS OF "ASCARIDEN" "SPECIFIC" OR "PILLS." THE MEDICINES WILL BE SENT IN ANY ASSORTMENT PREFERRED—AT THE SAME SPECIAL RATES.

Only one shipment of a half gross at gross prices, will be made to the same agent.

If the person receiving this circular wishes to make a test of the merits of our Remedies and would like to order a small supply for personal or family use we will furnish a few bottles for the purpose as follows:

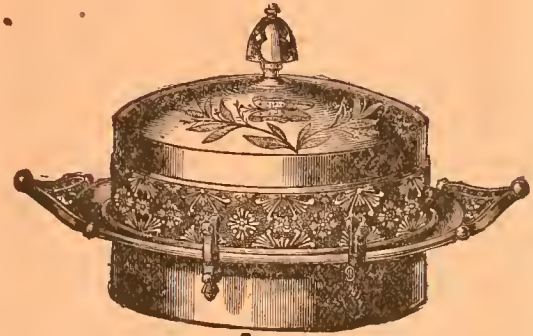
On receipt of $1.00 we will send three (3) bottles of our 50c. remedies ("Japanese Oil" or "Dr. Swan's Liver and Kidney Cure") or, for $1.00 we will send six (6) bottles of our 25c. remedies ("Cascara Pills," "Specific" or "Ascariden.")

The medicines may be all of one kind, or assorted to suit—at these rates.

Single bottles of any of the remedies will be sent **prepaid in the mail, on receipt** of 50c. a bottle for "Japanese Oil" and "Liver and Kidney Cure;" and 25 cents a bottle for "Cascara Pills," "National Specific" and "Ascariden."

Address all communications and make all drafts, money orders, checks &c., payable to

NATIONAL REMEDY CO., 130, 132 & 134 CHARLTON ST., N. Y.



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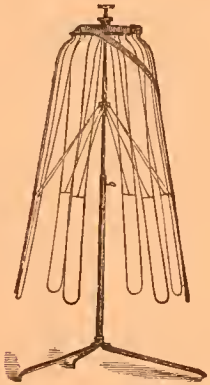

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A FEW WORDS ABOUT

OUR * STANDARD * REMEDIES.

To do the greatest good to the largest possible number, is the duty of every well-meaning person, and no greater good can be accomplished than that of curing the sick, relieving the suffering, and prolonging life. To this purpose, we, the founders of the National Remedy Company, have devoted many years of patient toil and study, and have disbursed a large amount of money. In the performance of this duty, we have been ably assisted by many thousands of active workers all over the U. S. to whose faithful efforts in distributing the National Remedies, no small share of the credit is due for the great benefits which the public has derived.

The liberal and novel methods which the National Remedy Company adopted in placing their remedies economically within the reach of all, even to the remotest parts of the country, have been highly commended, and the result, as anticipated, has led **unscrupulous imitators** by the score to enter the field against us, but the steady and substantial increase of our business each year, while the majority of our would-be imitators have fallen by the way-side, demonstrates once more, that an honest article, introduced on honest principles, by honest people will succeed every time.

Every one knows that no great success in business can be achieved without absolute merit, and the fact that millions of bottles of our remedies have been sold within a comparatively short time, without the usual bombastic newspaper advertising, shows conclusively that the public has found out their value, that they are what we represent them to be, and take them accordingly.

The space at our disposal in this book will not permit us to go to any great length into descriptions of our different remedies. What we say here must be short and to the point, to which we shall add a few sample testimonials of those who have used and sold our remedies, and who have, unsolicited by us, written in to us their experience.

In our "**Japanese Oil Hand Book**" recently issued, and other advertisements, will be found full descriptions of our remedies together with hundreds of glowing, and enthusiastic testimonials from some of the leading physicians and most prominent citizens throughout the whole United States. Also in our Japanese Oil Hand Book will be found a classified alphabetical description of all prevalent diseases of Man, Beast or Fowl, with best methods for treatment and care of same. This book is invaluable for every **Housekeeper, Stock Raiser** or **Farmer**, and will be mailed free to any address upon application being made by postal or letter by those interested.

Let us say, however, that ours are n[o]t *Patent Medicines*, but are scientifically prepared from the prescriptions of leading physicians, here and abroad, and combine[d] [t]he most approved and effective remedial Agents known to modern Medical Chemistry. Fully in accord with the advanced [i]deas of this age in which we live, we have avoided the use of any of the old

(*Continued on page* 16).

THE WONDERFUL

Japanese Oil.

Greatest Modern Discovery.

CURES
following Diseases of
HORSES,
CATTLE,
FOWL, &c., viz.:
Bloating,
Bots,
Broken Wind,
Chicken Cholera,
Contractions,
Colic,
Corks,
Cracked Hoofs,
Distemper,
Dysentery,
Galls,
Hog Cholera,
Old Sores,
Ring Worm,
Roup,
Scratches,
Spavins
and Wind Galls,
Sweeny,
etc., etc., etc.

THE WONDERFUL JAPANESE OIL
DIRECTIONS
For Rheumatism, Neuralgia, Spinal Complaint, Headache, Bruises, Contusions, Cramps, Sprains, Hands, Burns, Toothache, Chapped Hands, Sore Throat, Swelling of Fever Sores, Kidney Complaint, Chilblains, the Tonsils, externally on the parts to be used, once or twice per day. affected, once or twice per day. For severe cases of rheumatism, take ten (10) drops inwardly night and morning. For Summer Complaint, Cholera Morbus, Cramps in the Stomach, etc., for persons under six years of age, five (5) drops; over six years, eight (8) to ten (10) drops, in a little sweetened water. PRICE, 50c PER BOTTLE.
None Genuine without our Signature
Medl. Remedy Co. OF NEW YORK.
NOTICE

50 cents
a Bottle,
$5 a Dozen.

This Is undoubtedly the best and most universally needed curative of modern times. Over a million people who have used this peculiarly efficacious medicine will indorse this statement.

A household remedy that is equally valuable as a medicine for **Man, Beast** or **Fowl** is something outside the general run, and should attract the attention of all classes accordingly.

In view of the wide range of diseases covered by this extraordinary remedy, as enumerated in the columns on the right and left, we ask, **where can another such Universal Curative be found?** Every **Housekeeper** and every owner of **Stock** or **Poultry** will save money, possibly valuable lives, by keeping the **Japanese Oil** on hand for immediate use in time of need. **If not on sale near you, we will send it, prepaid, to any address on receipt of price.**

Genuine has imprints and signature of the undersigned on every bottle. Pamphlet free containing numerous convincing testimonials, with description and treatment of prevalent diseases, including animals and poultry.

CURES
Asthma,
Backache,
Bruises,
Burns,
Catarrh,
Chaps,
Chilblains,
Cholera Morbus
and Infantum,
Contusions,
Corns & Bunions,
Colic,
Coughs,
Diarrhœa,
Earache,
Felons,
Fever Sores,
Flux & Dysentery
Frostbites,
Headache,
Snake and
Insect Bites,
Kidney Complaint
Neuralgia,
Paralysis,
Rheumatism,
Sciatica,
Sore Throat,
Sprains
Swellings,
Toothache, &c

ADDRESS ALL COMMUNICATIONS TO

NATIONAL REMEDY COMPANY, 130, 132 and 134 Charlton Street, New York.

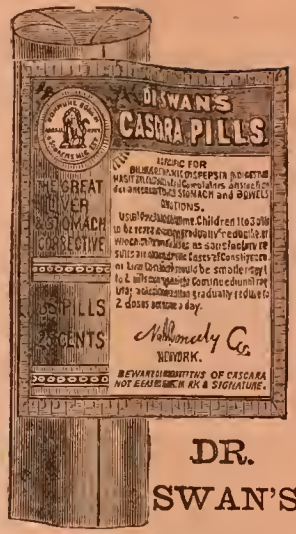
THE CELEBRATED DR. SWAN'S

LIVER AND KIDNEY CURE

THE GREAT BLOOD PURIFIER,

Indorsed by Hundreds of the Leading Practitioners.

DR. SWAN'S CELEBRATED
LIVER & KIDNEY
CURE
INDISPENSABLE
HOUSEHOLD REMEDY.
For all diseases arising from a disordered condition of the
LIVER, STOMACH, AND BOWELS,
KIDNEY DIFFICULTIES AND
BLOOD DERANGEMENTS.
Overcomes CONSTIPATION, with no reactionary effects.
Invaluable Medicine for Biliousness, Dyspepsia, Rheumatism, Scrofula, Female Diseases, Nervousness and Malaria.
Put up in very Concentrated Form. Agreeable to take. Safe under all Circumstances. Positive and Sure in its Results.
SEE DIRECTIONS ON SIDE OF LABEL.
Price, 50 Cents per Bottle.
None Genuine without our signature.
Natl Remedy Co.
OF NEW YORK
GENERAL DIRECTIONS



DR. SWAN'S
FAMOUS
CASCARA PILLS

The Great Tonic Laxative,
For Constipation, Dyspepsia, Liver Complaint, Indigestion, Rheumatism, &c., &c.

These Remedies will be sent, prepaid, to any address, on receipt of price, viz.: Dr. Swan's Liver and Kidney Cure, 50c. a bottle, $5 a dozen, Dr. Swan's Cascara Pills, 25c. a bottle, $2.50 a dozen.

Address, NATIONAL REMEDY COMPANY, 130, 132 and 134 Charlton St., New York.

CORRECT PICTURES OF BOTTLES.

Ascariden

THE

Ascariden
THE GREAT
AMERICAN SPECIFIC
for PIN WORMS
A SURE REMEDY
Also useful in complaints OF INTESTINAL WORMS. The most perfect WORM MEDICINE ever discovered
DIRECTIONS
DOSE: 1 Lozenge on rising in the morning in extreme cases an additional lozenge may be taken ½ hour before dinner and supper.
35 LOZENGES 25 CENTS
Nash Remedy Co. NEW YORK

GREAT

SOUTH AMERICAN

WORM REMEDY,

—AND—

SPECIFIC FOR PIN WORMS,

25c. a Bottle, $2.50 a Dozen.

NATIONAL SPECIFIC

Substitute for Quinine.

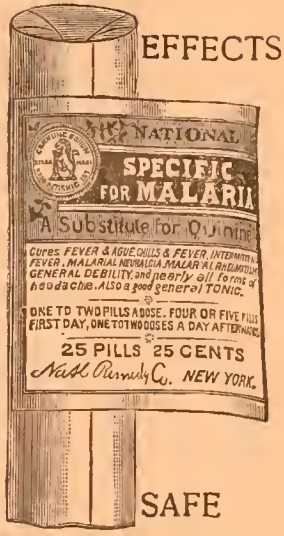
NATIONAL SPECIFIC **Cures** Fever and Ague.
NATIONAL SPECIFIC **Cures** Chills and Fever.
NATIONAL SPECIFIC **Cures** Colds, Neuralgia, &c.
NATIONAL SPECIFIC **Cures** Nervous Headache.
NATIONAL SPECIFIC **Cures** Sick Headache.
NATIONAL SPECIFIC **Cures** Nervous Exhaustion.
NATIONAL SPECIFIC **Cures** Sleeplessness.
NATIONAL SPECIFIC **Cures** Depression.
NATIONAL SPECIFIC **Cures** Irritation.
NATIONAL SPECIFIC **Cures** that "Tired Feeling."
NATIONAL SPECIFIC **Cures** Loss of Energy.
NATIONAL SPECIFIC **Cures** Backache.
NATIONAL SPECIFIC **Cures** Pains in back of Head.

We cannot recommend this medicine too highly as a

GOOD GENERAL HOUSEHOLD REMEDY.

Cheap: 25 cents for 25 Pills. Dose one Pill: one cent a dose.

NO BAD AFTER-


NATIONAL
SPECIFIC
FOR MALARIA
A Substitute for Quinine
Cures FEVER & AGUE, CHILLS & FEVER, INTERMITTENT FEVER, MALARIAL NEURALGIA, MALARIAL RHEUMATISM, GENERAL DEBILITY, and nearly all forms of Headache. Also a good general TONIC.
ONE TO TWO PILLS A DOSE. FOUR OR FIVE PILLS FIRST DAY, ONE TO TWO DOSES A DAY AFTERWARDS
25 PILLS 25 CENTS
Nash Remedy Co. NEW YORK.

EFFECTS

SAFE

AND

HARMLESS.

25c. a Bottle, $2.50 a dozen.

These Remedies will be sent, prepaid, to any address, on receipt of Price.

Address, NATIONAL REMEDY COMPANY, 130, 132 and 134 Charlton St., New York.

fashioned, injurious, dangerous drugs, so common in earlier years, and still contained in most of the advertised nostrums which have been before the Public for many years, as well as used in the practice of the Old School Physicians, of the present day, to a large extent.

We use no Mercury or Calomel; we use no Opium or Morphine; we use no Quinine; we use no Iodides; we use no Arsenic.

In fact, **we use only harmless Vegetable drugs,** among which can always be found a Specific for all curable diseases, thus insuring safety to young and old. Our materials being bought in large quantities from the best sources, we are able to procure the choicest drugs in the market and get the cost of production down to the very lowest point at which it is possible to produce a reliable article, and if our prescriptions or formulas were placed in the hands of a competent and conscientious druggist, he could not profitably furnish any one of them unless he charged many times the price we charge for them, and, even then, the chance must be taken that they would not contain as pure and fresh drugs as ours, not one out of fifty druggists possessing any facilities for testing the drugs they buy, and unless their business is very large many drugs which they buy remain in stock so long that they lose all the medical value they once possessed.

This is why the prescriptions of competent physicians so often fail to have the desired effect; also our remedies are highly concentrated, which enables us to put them up in small bulk, saving transportation charges, and the dose being also small, makes our medicine come much cheaper to the consumer than most of the medicine put up in larger bottles, it being the **quality** and **potency** of the medicine, not the **quantity** that must be considered.

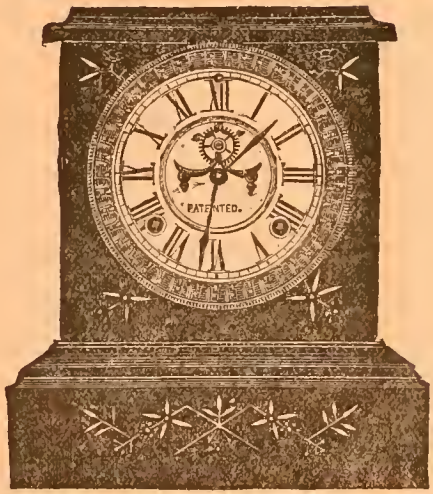
We, and our remedies are now so well and so favorably known throughout the whole country, that it would seem almost unnecessary for us to give any further evidence of our responsibility and good faith, but as the country is large, and this may meet the attention of some who know comparatively nothing about us, and who might therefore be skeptical about purchasing our remedies or sending us money, we have thought best, in the interests of all concerned, to furnish the list of references (all leading houses in their respective lines) printed on page 4 of this book together with the testimonials published as to merits of our medicines.

We have long offered a reward of $1,000 for any evidence of the circulation, by us, of any testimonials not published in good faith.

CAUTION!

We wish to repeatedly caution the public not to be imposed upon by worthless nostrums designed to imitate our remedies, and placed upon the market by unreliable houses who copy our methods; and to specially warn them against imitations of our "Japanese Oil" and "Dr. Swan's Liver & Kidney Cure" the ORIGINAL CASCARA preparation. See that signature and imprint of NATIONAL REMEDY COMPANY is upon each bottle of our remedies you buy, without which, none is genuine. (*Continued on page* 18).

S



The figures in parenthesis top of pages denote amount of cash remittances for medicines necessary to entitle Agent to premium.

REPORT OF AGENT NO. 6011.

National Remedy Co.—Dear Sirs:—*I own a house and twelve lots which I have bought from money I have made in selling your medicines,*

Yours truly,
M. H. Sinclair, Cuero, Texas.

REPORT OF AGENT NO. 9222.

Gentlemen:—Your Japanese Oil is the best medicine for rheumatism that I have ever seen. It is also the best for colic in horses, that I have ever tried. *I have no trouble to sell it.*

Resp'y, Joe Shaughnessy,
Williams, La.

REPORT OF AGENT NO. 7136.

National Remedy Co.—Gentlemen:—The people who have used your medicines say they are the best they ever used. I myself have been given to the backache for three years, and I only rubbed twice with your Japanese Oil and it has made a perfect cure. A lady was down with the female disease four months and she took one bottle of Dr. Swan's Liver and Kidney Cure, and it has cured her. *so your medicines take well in this country.*

J. R. Hopkins, Robersonville, N. C.

REPORT OF AGENT NO. 7745.

National Remedy Co.—Dear Sirs:—I never saw such wonderful medicines as yours in all the days of my life. People are being cured now who have been sick for many years.

Please forward the medicines as soon as you receive my order, for the Japanese Oil is doing great wonders here. All your other medicines also prove very satisfactory, but the *Japanese Oil gives such instantaneous relief that it sells itself.*

Yours very truly, L. Giles, Jr.,
Salters, S. C.

REPORT OF AGENT NO. 6604.

National Remedy Co., New York:—Gentlemen:—Your medicine is getting a wide reputation in this county. At its first introduction here people were scrupulous in trying it, as they are concerning other patent medicines which have proved to be only worthless drugs; *but, since it has had a trial, the name is sufficient to insure its sale.*

Yours,
H. B. Brasher, Norwood, Mo.

Cloverdale Farm,
Slaterville, N. Y.,

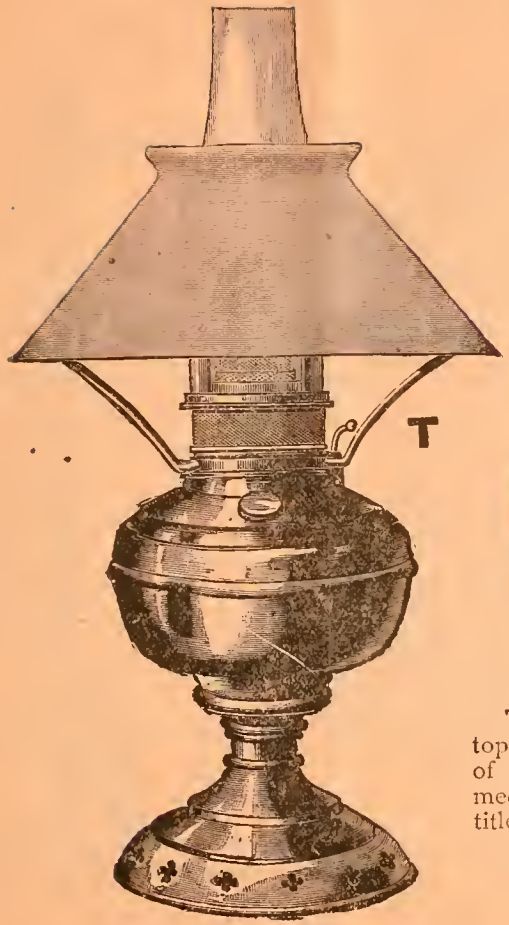
National Remedy Co.,

Dear Sirs:—Having been persistent users of your Japanese Oil for past five years, both in our families, and as a remedy for stock, we have no hesitation in saying that it is the best and most universal medicine that ever came under our notice. It would be easier to enumerate what it does not cure, than what it does cure; fact is, we use it for everything, with unvarying success; whether the trouble is with ourselves, or our horses, cattle or poultry, this one medicine invariably does the business, and aside from easing suffering, your Japanese Oil has unquestionably saved us Hundreds of Dollars, and we cheerfully and gratefully testify to these facts.

Yours respectfully,
Aaron & J. D. Schutt.

A testimonial fully as strong as the above, using almost same terms, and covering all our remedies was sent us by our Agent at Gary, South Dakota, F. J. Thurlby (No. 6060) April 10, 1890, signed by the following leading citizens of that place who had long been patrons of our remedies, viz: *Sargent Stone*, Justice of the Peace.
S. H. Hooper, Town Clerk.
James Doncaster.
Ceryden Stone.

Our advertising matter furnishes thousands of equally strong recommendations and will be mailed free to any address on application; among which our "Japanese Oil Hand Book" which contains description and treatment of all prevalent diseases of MAN, BEAST or FOWL and is a valuable book for household reference.



The figures in parenthesis top of pages denote amount of cash remittances for medicines necessary to entitle Agent to premium.

Dated at New York March 1, 1890.

PREMIUMS!!!

ELEGANT AND USEFUL PRESENTS GIVEN AWAY FOR SELLING OUR MEDICINES. THIS PREMIUM OFFER TO TAKE EFFECT ON BOXES SHIPPED ON AND AFTER MARCH 1, 1890.

While it is true that the merits of our remedies create a large demand for them wherever they are properly introduced, yet to **properly introduce** them and get them started requires **push, energy** and **perseverance** on the part of our Agents, and it is to stimulate such enterprising Agents that we now make the following *premium offer.*

Every one who has had any business connections with us knows that we never "do things by halves;" **when we make up our minds to do a thing we do it well.** This will be our plan of action in all our undertakings, and as we **have** concluded to offer **all our agents whether cash buyers** or **commission agents, valuable** and **useful premiums,** on sales of our medicines, in addition to the large profits allowed them on the medicines, it can safely be assumed that the **premiums we shall offer,** will be the **finest** and **most expensive,** as well as **attractive** of any ever offered by other houses, in this or any other line of business.

We shall also offer premiums never before offered by any other house, for the reason, that most of the prominent manufacturers from whom we obtain the premiums, have heretofore refused to supply their wares to be distributed in this manner; but having carefully ascertained **our standing** and **respectability** have made an exception in our case, whereby we are able to offer the choicest selection of useful and desirable presents, **ever before placed within the reach of agents,** under similar circumstances.

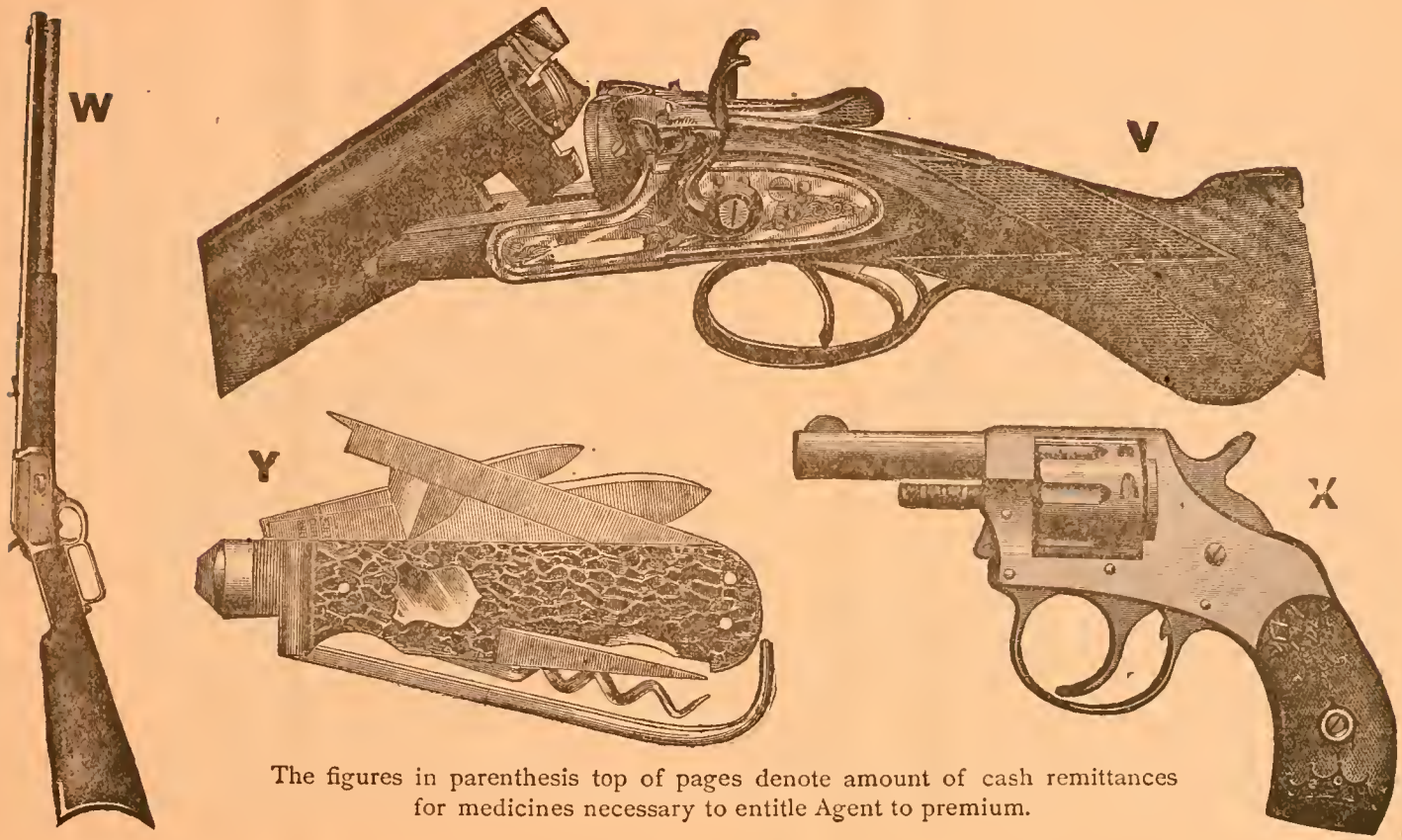
Not only this, but we propose to give agents prizes on a **smaller amount of sales, than have ever before been offered by any reliable house in our line of business.** There will be instances where the Agent would have to pay at retail in the stores, for the premium we shall **give,** nearly as much as we charge for the entire outfit of **medicines** including premiums. **The reason we can do this is,** because we purchase large quantities at lowest manufacturers cash prices and are frequently able to purchase below cost, when we find a manufacturer anxious to reduce his stock and turn it into cash.

We also propose to give an **assortment** of premiums in some departments, so that Agents who earn these premiums, will have more than one to select from. Remember this **Premium Offer** went into effect March 1, 1890, and applies only to boxes shipped on and after that date. **This catalogue supercedes and takes the place of the Preliminary Premium Sheet first issued.**

The list and illustrations of our Premiums furnished herewith gives you a correct idea of what we offer you for your efforts in creating a demand for our medicines.

$7.20 For selling one box of our Remedies, $7.20 worth we offer any one of the following premiums viz.: **Handsome Monitor Alarm Clock** (nickel), stem winder and setter 4 inch dial; a most useful and valuable gift. See illustra-

(*Continued on page* 22).



The figures in parenthesis top of pages denote amount of cash remittances for medicines necessary to entitle Agent to premium.

PREMIUM OFFER (*Continued*).

tion B page 3. **Tea Spoons**, a half dozen heavily plated and engraved silver tea spoons ; your choice of three beautiful designs of engraving. See illustrations page 7. **Utility Pocket Knife** two fine steel (Sheffield) blades with corkscrew, awl, screwdriver, frog hook, lance, and nut-cracker attachments. See illustration **Y** page 21. **Silver Butter Knife and Sugar Shell ; your choice of three** styles of engraving. See illustrations page 7.

Remember that expressage and postage are allowed to count toward these premiums, on all first ($7.20) boxes ordered on commission, but where $6.00 cash in advance (See cash terms page10) is remitted for this first box, then expressage and postage will not count toward *premium*, but will be credited to apply in payment on next box of medicine ordered. If you desire to begin your agency on a cash basis, and will remit $6.00 **cash in advance** (which is the cash price of our first assortment to agents) we will send any one of the above premiums with your box ; This premium offer to cash agents will hold good for first box only ; all premiums thereafter will be sent on the same terms as to commission agents, *i. e.*

$15.00 When an agent has remitted $15.00 cash, (provided he has received no premium on his previous order) he is entitled to either of the following premiums. **Revolver and box of Cartridges**, 32 calibre and latest design. Very best make. See illustration **X** page 21.

Ladies Patent Dress Form. An indispensable article in the home circle, for those who do their own dressmaking, or wish to learn how. Money is saved by its use ; when not in use it can be folded small like an umbrella occupying very little space. See illustration J page 11.

Table-spoons or Table Forks. One half dozen of either forks or spoons; your choice of **three** different styles of engraving, same engraving as those illustrated on page 7 for tea-spoons &c. As the designs on all our spoons and forks are alike, you could very easily secure for yourself a complete set of table silver, by selecting whatever design you prefer, from the illustrations which will be found in this catalogue.

$25.00 When an agent has remitted $25.00 cash, provided no other premiums have been received, he is entitled to any one of the following :

A Celebrated "Rochester Lamp." Nickel or polished brass fount and stand, fine china (bevelled or plain) shade, complete, an ornament in any house, and you will admit a most substantial and useful gift. (For fuller description of the "Rochester Lamp" see page 26). See illustration **T** for this premium on page 19.

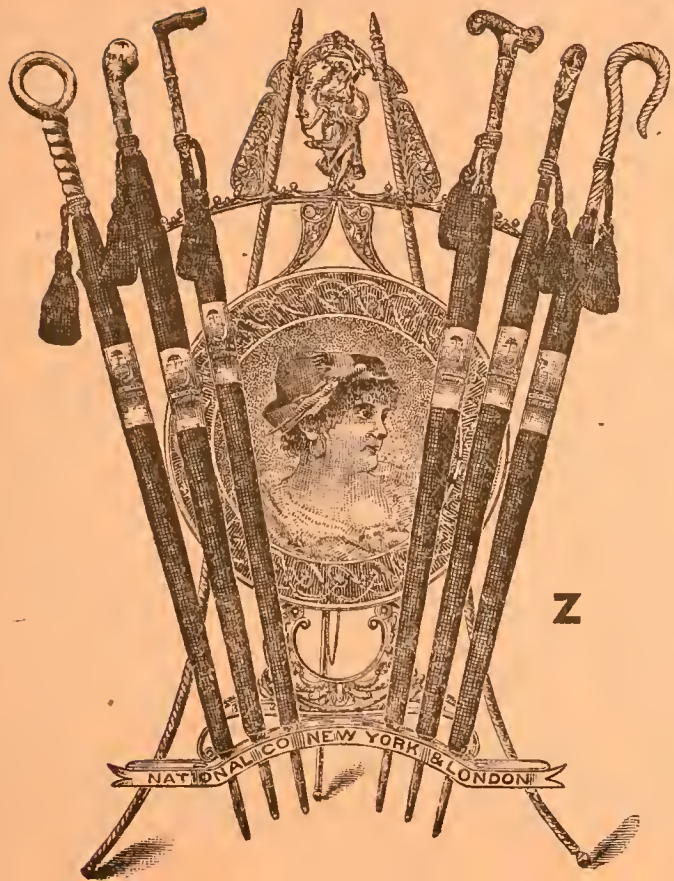
Gents' Fine Gold Plated Watch. Open face, stem winder and setter ; especially designed for us ; a perfect time piece, equal in appearance to the finest gold watch, and we assure you no such article could be offered by any firm offering premiums as a gift on so small an amount of sales, except by contracting with the manufacturers for the watches in immense quantities. A full guarantee from the makers accompanies each of these watches. See illustration **Q** page 11.

Silver Butter Dish. Heavily plated and handsomely engraved in the most improved style. See illustration **A** page 11.

Silver Castor. Handsome table ornament ; five cut glass bottles. See illustration **K** page 3.

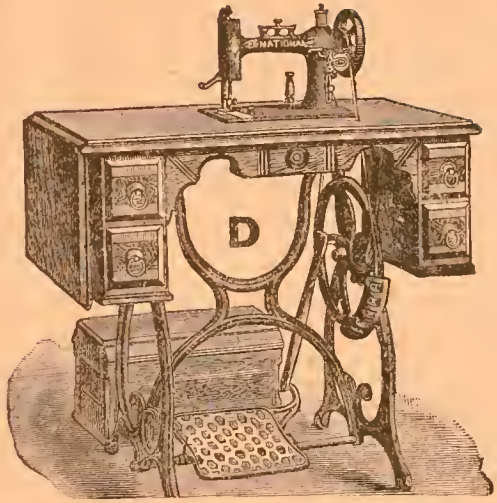
Umbrella. Ladies or gents silk umbrella with oxidyzed silver handle or plain as preferred. See illustration **Z** page 23.

(*Continued on page* 24).



Z

The figures in parenthesis top of pages denote amount of cash remittances for medicines necessary to entitle Agent to premium.



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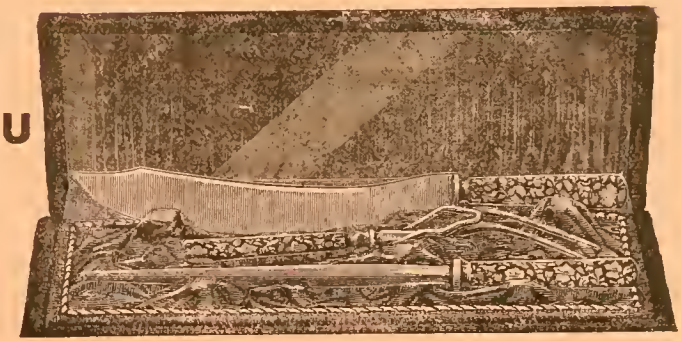


U

$40.00 When an agent has remitted $40.00 cash, he is entitled to a choice of the following:
Marbleized Mantel Clock. Eight day strike; cathedral gong. Height 12 inches, width 11 1-2 inches, handsome style. See illustration **S** page 17.

Silver Sugar bowl with spoon rack and one dozen Silver Teaspoons. Very handsome table ornament and useful also; sure to give perfect satisfaction. See illustration **G** page 3.

Carving Set: Knife Fork and Steel, with oxidyzed silver or bone handles, best quality steel and sent in a handsome plush case. See illustration **U** page 23.

Banjo. Fine instrument calf-skin head, 11 inch nickel rim, 24 new model screws, brass hoop, safety nuts and brackets. Ebonized finger board. See illustration **P** page 5.

Guitar. Excellent quality patent head, fine finish, pure tones. See illustration **L** page 5.

Violin. Extra fine quality, beautiful model, dark, elegant finish, finely inlaid trimmings, veneered finger board. See illustrations **N** page 9. Cases go with these instruments (musical people will understand that good instruments are expensive, and that such instruments cannot be offered as premiums on a very low amount of sales. Cheap violins, Guitars and Banjos can be procured and offered on basis of $15.00 or $25.00 cash purchases, but such instruments are worthless and we prefer to furnish thoroughly good articles that will insure perfect satisfaction to those using them).

$70.00 When an agent has remitted $70.00 in cash, he is entitled to his choice of one of the following premiums.
Ladies or Gents solid Silver Hunting Case Watch. Stem winder and setter, either plain or engraved case. Your choice of either Swiss, Elgin, Waltham or Standard movement; guaranteed.

Handsome Marbleized Mantel Clock, with **bronze ornament.** This is a massive article and very beautifully ornamented. Height of clock not including ornament 10 1-2 inches, width 9 1-2 inches. See illustration **C** page 9.

Beautiful Rochester Lamp. Antique brass or oxidized silver bowl, superb style and handsomely decorated shade. Illustrated on the title page of this catalogue.

Silver Water Pitcher. Double walled and handsomely engraved in the newest and latest designs; first class in every respect. See illustration **I** page 19.

$90.00 When an agent has remtited $90.00 in cash he is entitled to any one of the following premiums:
Ladies Gold Watch. Double case, plain or engraved, stem winder and setter; your choice of either Swiss, Waltham, Elgin or Standard movement; guaranteed. See illustration **F** page 19.

Silver Table Service of four pieces viz.: Coffee Pot, Tea Pot, Cream Pitcher and Sugar Bowl, guaranteed quadruple plate and handsomely engraved. See illustrations **R** page 17.

$125.00 When an agent has remitted $125.00 cash, he is entitled to either of the following premiums.
Gents Gold Hunting Case Watch. Stem winder and setter, plain or engraved case and your choice of either Swiss, Elgin, Waltham or Standard movement; guaranteed. See illustration **E** page 11.

The "New National Sewing Machine." Made expressly for us—with black walnut table and cover; All improvements

(*Continued on page* 26.)

Dinner and Tea Service, best English Blue and White China, handsomely decorated ; most substantial ware ; consisting of Soup Tureen, Meat Platters, Vegetable Dishes, Sugar Bowl, Tea Pot, Coffee and Tea Cups and Saucers, Individual Butter Plates, Breakfast, Dinner and Tea Plates, Bread Plates, Fruit Dish, Cream Pitcher, Gravy Dish, &c ; over 100 pieces. Impossible to illustrate them all here ; **in fact, this picture conveys but a faint idea of the beauty and elegance of this Set.**

N. B.—Decorations, Patterns, Designs, &c. of all Premiums subject to changes of style.

and attachments sent with every machine as follows: hemmer and feller, braider and quilter, extra throat plate, screw-driver, gauge and screw, six bobbins, seven needles, oil can and oil, and a copy of directions. All the wearing parts are made of the best material, and if any part fails from imperfection within three years the makers replace same free of charge. This of course will not include needles, bobbins or shuttles. See illustration **D** page 23.

$150.00 When an Agent has remitted $150.00 cash he (or she) is entitled to the following:

China Dinner and Tea Service. Set to be of elaborate design and imported ware, a most elegant and useful present, and calculated to give thorough satisfaction. Over 100 pieces in all; see illustration page 25.

Repeating Rifle, Winchester or **Marlin** Standard make; latest model; handsome, strong and light weight. See illustration **W** page 21, or **Shot Gun,** double barrel, breach loader; a thoroughly reliable gun. See illustration **V** page 21.

$300.00 **Bedroom Suite.** For remitting $300.00 cash an Agent will be entitled to a **Cottage Bedroom suite** of six pieces, **Bedstead, Bureau, Washstand, Table, Rocking Chair** and **Side Chair.** Illustrated page 27.

$500.00 **Organ.** When an Agent has remitted $500.00 cash he will be entitled to a handsome **Parlor Organ** finest make and finish. Best that can be procured. See illustration **M** page 5.

$750.00 **Parlor Suite.** When an Agent has remitted $750.00 cash he will be entitled to a handsome silk plush parlor suite, seven pieces, hard wood frames handsomely polished and carved; consisting of **Sofa; Patent Rocker; Arm-Chair;** and four **Side Chairs,** same as illustrated in Drawing Room Scene page 29.

$1000.00 **Piano.** When an Agent has remitted in cash $1000.00 he or she will secure a **magnificient upright piano forte** of the best make and style, fine tone and warranted by the makers. This **piano,** like all the **rest** of the instruments we offer as **premiums** will be up to the highest standard of excellence, an ornament to any house, even of the wealthiest, and will give satisfaction to the most critical and exacting performer. Illustrated page 29.

Any of these handsome premiums are well worth trying for and we hope you will endeavor to secure many of them.

We wish to say for the benefit of our Agents, who may be the recipients of any of these fine premiums, that they are made especially for us by the largest and most reliable manufacturers in the country.

Our Silverware is made for us by the "Oneida Community" a co-operative society in Northern New York, who are a sect similar to the Quakers for thrift and honesty and who manufacture extensively this line of goods, and we do not hesitate to say, that compared with other large manufacturers in this ware, their work stands at the head. Our watches and clocks are manufactured for us exclusively by the leading firms in this country, and the designs are executed by the very best artisans and are of the best workmanship. The "Rochester Lamp" everybody knows. It is the most satisfactory as well as the most elegant lamp ever constructed. It gives a steady light equal in briiliancy to the best incandescent electric, or the latest improved gas burning devices, without a corresponding increase in the quantity of oil consumed. **It is absolutely** non-explosive, and never gets our of order. The cheapest Rochester Lamp is better than the most expensive lamp of any other manufacture, and we will here say, that the burners in the two lamps we offer in the list of our premiums are **equally** good. (*Continued on page* 28).

Cottage Bedroom Suite: 6 pieces : Bedstead, Bureau, Washstand, Table, Rocker and Chair.

The difference in the lamps is entirely in the composition of the bowl and stand, and the superior quality and style of shade, which is of course more elaborate in the one than the other. People with poor eyes find relief in the use of these lamps, while those whose eye sight is unimpaired, preserve same by using the Rochester Lamp in preference to any other known light.

TERMS FOR PREMIUMS.

As stated in the foregoing pages an Agent is entitled to any one of the **first** premiums, when he has settled in full for his first box of medicines ($7.20 worth) allowing expressage on such box to count toward the premium; or if he prefers to try for a higher premium the **cash** he has remitted on the first box (shipped after March 1st, 1890) will be allowed to count toward whatever premium he selects.

We allow **only expressage and postage on first box**, to count on a premium, and **then only where the Agent accepts one of the premiums offered for selling the first box on commission.** For all other premiums selected **the cash remitted to us only**, will count on such premiums.

When an Agent has remitted $15.00 cash, he is entitled to any one of the premiums under the head of $15.00 **provided he has not already received one of the premiums for selling first box**, $7.20. If the Agent has received a premium on his first box he must remit $15.00 more in **cash**, to be entitled to a premium under that head, or $25.00 in cash to be entitled to a premium under the $25.00 list, and so on up to the highest offered. Or, if he does not care to try for a higher premium, an Agent will be entitled to any of the one box premiums on each $7.20 **cash** sent us, the expressage on the first $7.20 box *only*, (as before stated,) to count on the **first** premium under that head.

You will readily see that on the first box which costs you $7.20 your cash profit is $4.80 and any one of these handsome first box premiums. When an agent is entitled to a premium and wishes it sent he must so notify us, otherwise we will assume he is trying for a higher premium. All claims for premiums must be made within 30 days after **closing an account**, as offer will not hold good otherwise. **No Agent will be entitled to a premium, when in arrears for medicines disposed of, or who repeatedly ignores our requests for a full report.**

Decorations, patterns, designs, &c. of Premiums subject to change of styles in all cases.

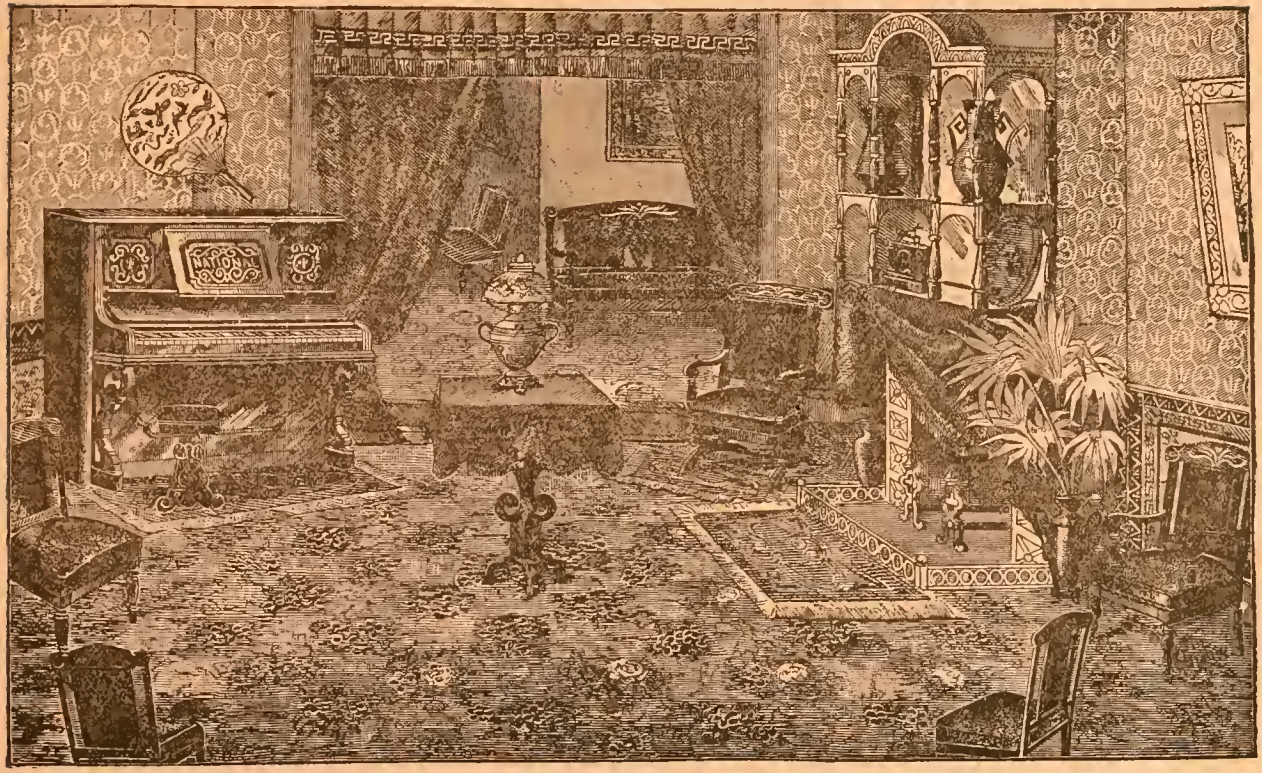
REMEMBER!

That you can start this Agency on **Commission**, and by following suggestion given on page 10 can soon be buying the medicines for cash.

Agents who purchase by the **dozen** for cash, **double their money**, i. e., make 100 per cent on their investment. Agents who purchase by the **gross** for cash, make 140 per cent on their investment, as will be seen by reference to our cash terms.

Agents who purchase in larger quantities than a **gross** will be mailed our **Special Cash Terms** for larger quantities, on application from which will be seen that this Agency gives **BETTER RETURNS** to **AGENTS** than **ANY OTHER AGENCY ON EARTH.**

Cash Buyers have same privileges as **Commission Agents** to earn and receive any of the **Magnificent Premiums in this book, which are in addition to the cash profit above described.**



Parlor Suite: The Sofa, Patent Rocker, Arm Chair and four Side Chairs (seven pieces), illustrated above, are given when Agent's cash remittances amount to $750. The frames are of hard wood, tastefully carved and polished, and trimmed with expensive Silk Plush. The **Piano** is given when Agents' cash remittances amount to $1,000. The richness and superiority of these articles are but poorly illustrated above.

FOR MEN ONLY.

Since this business has been established we have received numerous letters daily, inquiring for a reliable medicine, to offset the ill effects of over work (mental or physical), **youthful indiscretions** and the **over-indulgences of maturer years, causing seminal losses**, and a drain on the **nervous** forces, leading to a long **train of serious disorders**, frequently ending in **Insanity, Sulcide, and Death.**

Such has been the pressure brought to bear upon us from various sources, and stimulated by the requests of several physicians in high standing who have become disgusted with the many advertised nostrums with which suffering humanity has been continually beguiled by various charlatans, that we have at last consented to lend our name, experience, and a portion of our resources to furnishing, at popular prices, a series of remedies calculated to relieve and cure the above class of diseases. To this end we have for months been in consultation and correspondence with the leading authorities on these subjects, and with information thus obtained, coupled with our own knowledge in these cases, we now offer a course of treatment which will place the patient in precisely the same position, practically, as though he were under the charge of the most skilled corps of practitioners in the land, with the exception that he will obtain the medicine from us at a very low cost compared with the charges made by the renowned doctors whose prescriptions we have been allowed to use.

In putting out these remedies we have an advantage **over all others** who put out (alleged) remedies for same complaints, inasmuch as our standard medicines are well known throughout the world as the very best of their class and our commercial standing is unquestioned. These facts are sufficient guarantee that only harmless and safe drugs will be used, and there will be no saving in expense to produce medicines that will do their intended work effectively. Cures are not guaranteed in all cases, but if instructions are followed, patients may rely upon receiving all the benefit from this treatment it is in the power of medicine, and sound advice to give.

The sheet of printed instructions which we send along with each prescription, containing as it does, much valuable information for the patient, is alone worth more than the price charged for the medicine.

If you have been imposed upon, or unsuccessfully treated in the past do not despair. There is hope for you in the use of these prescriptions.

PRESCRIPTION 1 A.
Price $1.00 per Package.

For cases of recent, or not too long standing, weakness, failures, etc. Temporary ailments from whatever cause.

PRESCRIPTION 2 B.
Price $1.00 per Package.

For old, long standing, chronic cases, caused by self-abuse, or fast-living, excesses, etc., involving nightly emissions, impotency, wasting away, etc., etc.

PRESCRIPTION 3 C.
Price $2.00 per Package.

A Grand Invigorant for supplying nature's requirements which may be wanting from any cause whatever. Imparts vigor to and tones up the organs; aids digestion; makes the brain and eye clear; causes the blood to circulate properly; specially adapted for middle-aged or old men with failing powers.

Full directions on each package.

We send the above medicines put up all ready for use at above prices.

These medicines are all agreeable and easy to take.

We recommend the use of **Prescription 3 C** in conjunction with 1 A and 2 B. It is powerful in its action, yet so harmless that a person in perfect health can take it according to directions and experience no ill effects from it. Also its use is not confined to men, but may be taken by both sexes suffering from exhaustion from any cause. Enough medicine is contained in each prescripton to last one or two months. Full directions for self-treatment accompany each package, together with valuable suggestions and hints. Frequently one prescription will **effect a cure.**

Will be sent by mail or express, prepaid, wrapped secure from observation, to any address, only on receipt of price in full.

ADDRESS (CONFIDENTIALLY),

Manager National Remedy Co., 130, 132 & 134 Charlton St., N. Y.

HOW YOU MAY MAKE FROM $10 TO $50 EASILY.

Of course there is more money to you in taking this agency yourself than in anything we can offer you, for the sale of these medicines will pay you a large and increasing profit each year, and once introduced, they sell very rapidly on their merits. But whether you accept the Agency of our medicines, or not we make you this other proposition:—First, let us say that *Peddlers, Medicine Agents* [*not Druggists*], *Traveling Physicians*, and *Canvassers* [who go from house to house in any line of trade], make the best Agents, next to whom we prefer *Ministers of the Gospel and Teachers*,

There are several such to be found in all towns and villages, and you no doubt know of some either at your own Post Office or elsewhere in the United States.

On the blanks beneath, write *plainly* and *correctly* the names and addresses of those you can think of, male or female, who would likely make us good Agents, giving the preference to those you know to be engaged as stated above. After each address write their present business or occupation.

When such list is received by us, we will send our *confidential* circular *terms to Agents*, to each of such addresses, and will most likely secure one or more Agents from among them; for, as you see, we require no money in advance, depending on the sale of our medicines for our returns.

When such Agent has remitted us money to the amount of $50, from sales of our medicines, we will send you, who have furnished us with his or her name, the sum of **$5 Cash**, and we will send you another **$5 Cash** when the remittances of the same Agent, in like manner, have reached the sum total of $100, making it possible, and, if person is a good Agent, *certain* for you to receive **$10** for simply sending us the name and address.

As more than *one* from *your* list is liable to take an Agency from us, it makes your possible returns still larger.

All we ask is five names, and if you cannot think of five, send all you can think of *up to five*. They may all be from the same Post Office, but your chances for large *premiums* will be *increased* if you can furnish names of persons residing in different towns around you, as well as your own town.

The way for you to look upon this proposition is to say to yourself: "It will not take me over ten or twenty minutes' time to furnish two to five names, and *who knows* but in a reasonably short time, and when least expected, without farther thought or effort on my part, I may be surprised by receipt of $5 to $10, and even more?"

Another important inducement for you to furnish these names, if you are a conscientious person, is, that it may be the means of giving *profitable* and *honorable* employment to some worthy person or persons, which will deserve their thanks, and not entail any risk to you or them.

It is an object for you to give us names of persons who will make *good* Agents, for it is on the amount of their sales that you will receive your *commission*, and a *good Agent* will sell $50 to $100 worth very soon, while others, who lack energy or experience, will be slower.

N. B.—If you do not care to accept this Agency, or send names, do not throw this circular away, but hand it to some one else, as there are many who would gladly avail themselves of one or the other.

TEAR OFF HERE.

CAUTION.—Write the names and addresses, including *your own*, correctly and plainly.

NAME.	POST OFFICE.	COUNTY.	STATE.	PRESENT OCCUPATION.

YOUR NAME.....**POST OFFICE**.....**COUNTY**.....**STATE**.....

TEAR OFF HERE.

IN APPLYING FOR AGENCY OF OUR MEDICINES USE THIS FORM.

NATIONAL REMEDY CO.

NEW YORK CITY.

SIRS:—I hereby apply for the agency of your REMEDIES, on the terms stated in circular received from you, and you will please ship the outfit set forth in your circular marked as below. I agree to remit you promptly (as disposed of) your portion of the money received by me for your medicine. I also agree to use my best efforts by careful distribution of pamphlets, personal solicitation, and otherwise, to effect sales of same, and to render reports at least every two months, showing medicines on hand, if any, at such times.

(Please fill these blanks correctly and plainly.)

My Name.....

Post Office.....

County.....*State*.....

Name of nearest Express Office.....

Name of Railroad on which Express Office is located.....

Distance Express Office is from Residence.....

Name of Express Co.....

Population of my Village or Post Office.....

My present employment.....

Age.....*years.* *Date of this Application*.....*18*.....

CERTIFICATE OF CHARACTER.

☞ We require all applications for agencies on commission to be signed by one or two respectable citizens, certifying that they know you to be honest and trustworthy.

WE HEREBY CERTIFY THAT

M.....

Is considered honest and trustworthy, and that the foregoing blanks are filled in correctly to best of our knowledge and belief.

Signed.....

P. O.....*Co*.....*State*.....

Signed.....

P.O.....*Co*.....*State*.....

CASH BUYERS NEED NOT HAVE THIS CERTIFICATE SIGNED.

READ "TERMS FOR PREMIUMS," PAGE 28, CAREFULLY, ALSO AGENTS TERMS, PAGES 4, 6, 8 and 10.

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